



September 2017

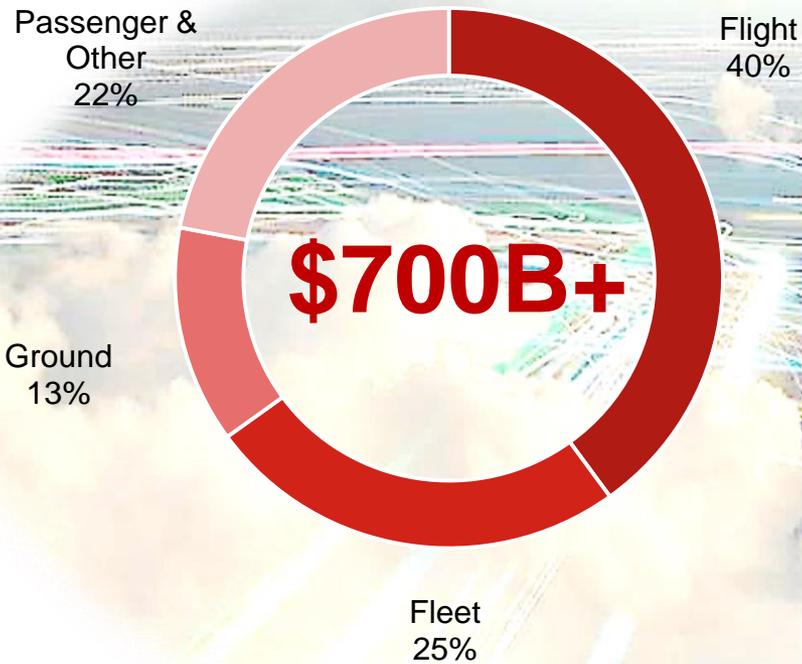
**PRESCRIPTIVE ANALYTICS FOR MAINTENANCE EFFECTIVENESS**

IATA MCC 2017

**Honeywell**  
THE POWER OF **CONNECTED**

# Air transportation is an expensive business

## Industry Costs



## Inventory per Aircraft

**\$600K-\$1M**

\*Source: IATA, Honeywell research

## Operational disruptions are costly...

- Delays can cost **\$10K per hour** or more
- Cancellations can be in the **\$100s K**
- On-time Performance is a major driver of **customer satisfaction**
- Parts don't last forever and will fail at some point but the operational **disruptions can be avoided**
- IATA estimated in 2015\* that Predictive Maintenance can increase aircraft availability by up to **35%**

\*Source: IATA Airline Maintenance Cost Executive Commentary, December 2015

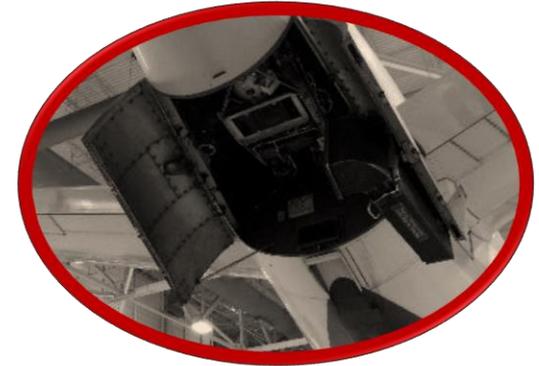
## Customer case study, “in three easy steps”

### Customer problem statement – Hot Cabins

- Inoperative Auxiliary Power Units in summer months cause passenger discomfort and operational disruptions

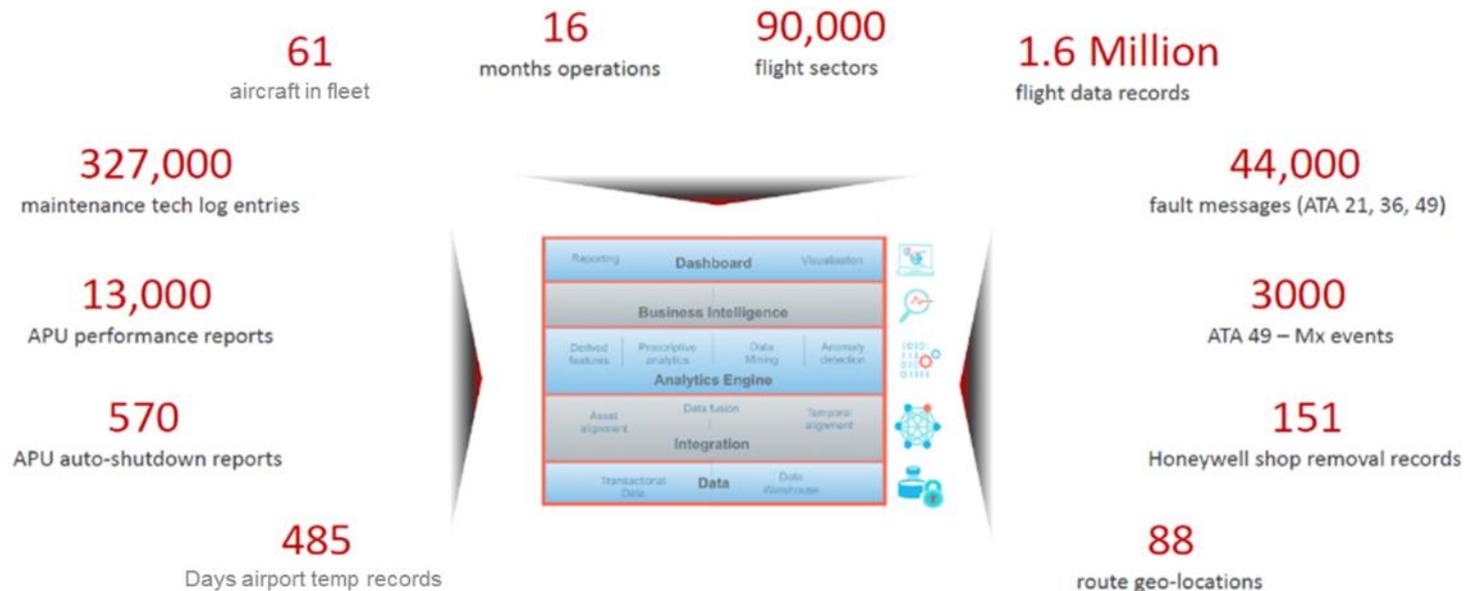
### Objective – reduce operational disruptions

- Improve Airline’s operations and passenger experience by detecting imminent component failures and addressing them before they cause a disruption



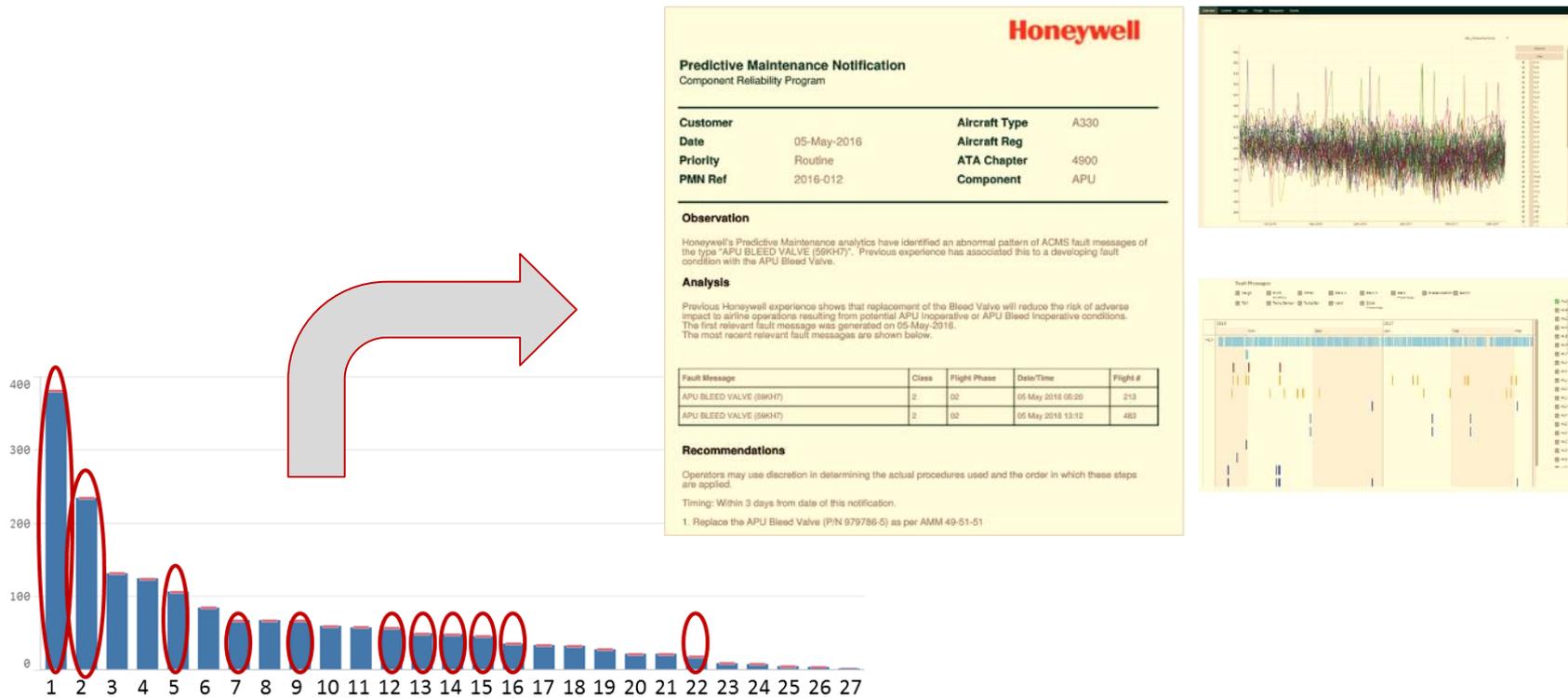
## Step 1 – understand the context

- Determined what is really going on
- Identified data needed to solve the problem



## Step 2 – apply advanced analytics empowered by domain expertise

- Developed 11 prognostic models to detect developing issues
- Solution live for over a year
- Serving needs of Maintenance Control and Engineering



## Step 3 – outcome

Customer problem statement – Hot Cabins

- 180,000 more happy customers

Objective – reduce operational disruptions

- Reduced by **35%**
- **99% accuracy** (No Fault Found)
- Dramatic improvement in **first time fix** effectiveness

## Improvements today and in the future

- Connectivity and advanced analytics enable solutions **today** that were not possible before
  - Multiple customers live and in trials
  - Multiple platforms covered and more in development

A330 A320 B777 B737NG ...

- More can be done once the aircraft is **connected** with other data sources to paint the complete picture
- New solutions that make aircraft data easier and less expensive to capture are coming to market