

The background of the cover is a night-time photograph of a city skyline, likely Miami, with several high-rise buildings illuminated against a dark blue sky. In the foreground, there is a body of water reflecting the city lights, and a row of palm trees along the waterfront. A large palm tree trunk is visible on the left side of the frame. The text is overlaid on the top left portion of the image.

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CONFERENCE

Miami, USA
13-15 May 2025

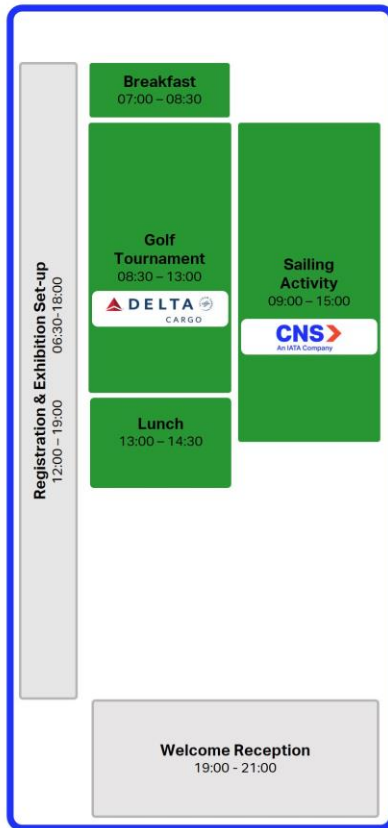
PROGRAM

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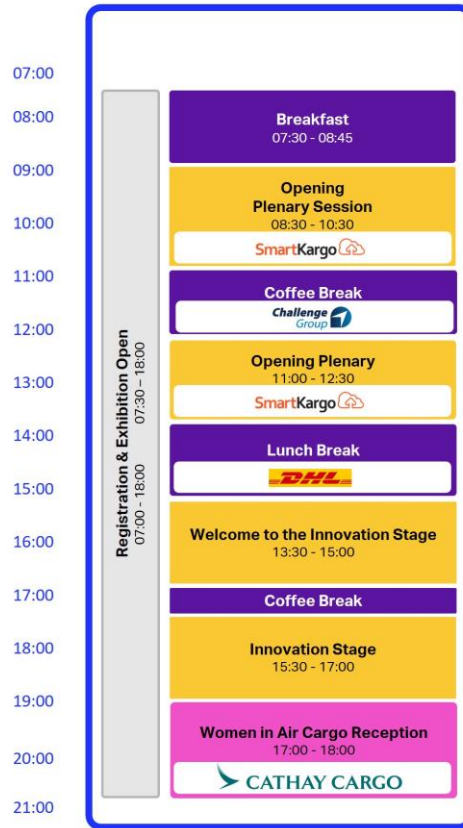
CNS PARTNERSHIP CONFERENCE

CNS PARTNERSHIP CONFERENCE 2025 Event Roadmap

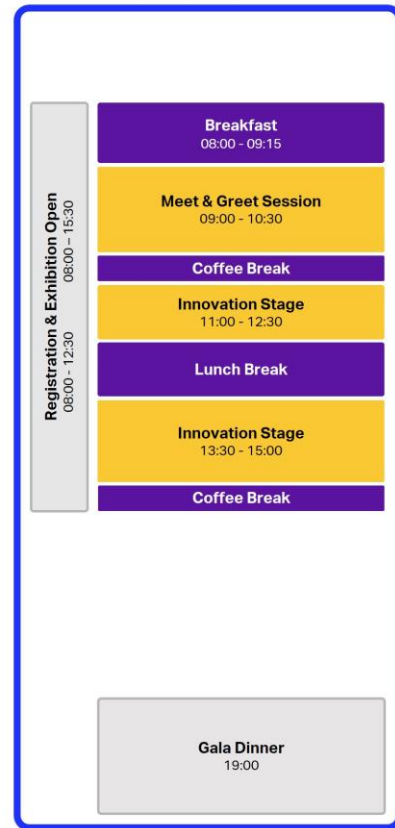
Tuesday, May 13



Wednesday, May 14



Thursday, May 15



The version as of 4 April 2025. This document is subject to change.

CNS PARTNERSHIP CONFERENCE

Tuesday, 13 May

07:00 – 08:30 **GOLF REGISTRATION AND BREAKFAST**
Advance subscription and registration required
Orchid Lounge & Terrace

08:30 – 13:00 **CNS PARTNERSHIP GOLF CLASSIC** sponsored by 
Advance registration required
Miller Course



13:00 – 14:30 **GOLF LUNCH** sponsored by 
Orchid Lounge & Terrace

19:00 – 21:00 **WELCOME RECEPTION**
Cascata Pool

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CONFERENCE**

Tuesday, 13 May

09:00 – 15:00

SAILING ACTIVITY sponsored by



19:00 – 21:00

WELCOME RECEPTION
Cascata Pool

CNS

PARTNERSHIP CONFERENCE

Opening Plenary
sponsored by:



Wednesday, 14 May

OPENING PLENARY

Conference Center South
Royal Ballroom

08:30 – 08:35

Welcome Address CNS

- **Alicia Lines**, President, Cargo Network Services

08:35 – 08:45

Welcome Address - Miami Dade County Authorities

08:45 – 08:55

Welcome Address – Freight Forwarding Community

- **Brandon Fried**, Executive Director, Airforwarder Association

08:55 – 09:00

Legal Brief – CNS General Counsel

- **Carlos Tornero**, General Counsel, Cargo Network Services

09:00-09:15

Welcome Address – Keynote CNS Member.

- **Patrick Moebel**, President, FedEx Logistics

09:15-09:35

State of the Industry

Gain insights into the current state of the U.S. air cargo industry, including key economic trends, operational challenges, and market dynamics. An IATA economist will present an analysis of financial performance, demand patterns, regulatory impacts, and sustainability efforts shaping the sector.

- **Andrew Matters**, Director Sustainability & Economics, IATA.

09:35-10:05

Powering the Future of Sustainable Air Cargo

Explore key initiatives driving sustainability in air cargo, with a focus on SAF adoption and emissions tracking. Panelists will discuss the challenges and opportunities of integrating SAF in cargo operations and the role of CO₂ Connect in enhancing emissions transparency. Gain insights into how these efforts align with industry goals and the path to a greener future.

Moderated by **Michael Schneider**, Assistant Director Environmental Programs, IATA

10:05-10:35

NETWORKING BREAK sponsored by
Exhibition Hall, Majestic Ballroom



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Wednesday, 14 May

OPENING PLENARY -

Conference Center South
Royal Ballroom

10:35-11:20

CEOs Panel

This exclusive panel brings together top air cargo CEOs to discuss how U.S. trade policies are shaping the future of global commerce. From regulatory shifts to economic strategies, panelists will explore the challenges and opportunities these changes present for the industry. Gain firsthand insights into how leaders are navigating market disruptions, geopolitical tensions, and supply chain transformations to drive resilience and growth.

Moderated by **Peter Cerda**, Regional Vice-President The Americas, IATA

- **Andrés Bianchi**, CEO, LATAM Cargo
- **Michael Steen**, CEO, Atlas Air

11:20 – 11:50

Digitalization + Facilitation= Efficiency/Excellence

The integration of digitization and advanced electronic information, aligned with international standards and seamless collaboration across the entire supply chain—including authorities—has enabled MIA Airport to efficiently process over 89% of flower imports into the United States with speed and precision. Join this panel to discover how the entire supply chain has achieved efficiency and excellence in processing flower imports and explore strategies to expand these streamlined processes to other air cargo products requiring swift clearance across the U.S.

Moderated by **Brendan Sullivan**, Director Cargo, IATA

- **Daniel Leng**, COO, LATAM Cargo
- **Brian Hogdes**, Managing Director, Strategy & Planning, American Airlines Cargo

11:50 – 12:05

Keynote SmartKargo

12:05 – 12:30

New Security Requirements From the U.S. Government (ACAS)

Ensuring compliance with Air Cargo Advance Screening (ACAS) requirements is essential for maintaining the security and efficiency of air cargo operations. ACAS enhances supply chain protection by requiring advance electronic data submission for risk assessment before cargo is loaded onto aircraft bound for the United States. However, compliance can present challenges, including data accuracy, integration with existing logistics systems, and potential delays in cargo clearance. This panel will explore the critical role of ACAS in air cargo security, the common obstacles in meeting its requirements, and strategies to ensure seamless compliance while maintaining operational efficiency.

Moderated by **Brandon Fried**, Executive Director, Airforwarder Association

- **Anne Schultz**, Head of Production Americas, Lufthansa Cargo
- **Brigitte Putman**, Manager Cargo Compliance & Quality Control, United Airlines
- **Vladimir Camacho**, VP- Accounts & Business Development, SmartKargo

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Wednesday, 14 May

12:30 – 13:30

LUNCH BREAK sponsored by
Exhibition Hall, Majestic Ballroom



INNOVATION STAGE -

Conference Center South
Majestic Ballroom

13:30 – 13:35

Welcome to the Innovation Stage

13:35 – 14:00

IBS Presentation

14:00 – 14:30

Dangerous Good Panel

Proper handling of dangerous goods is critical to air cargo safety. This panel will highlight the importance of responsible DG management, the risks posed by hidden dangerous goods, and the tools available to identify and mitigate these threats. Industry experts will discuss best practices and strategies to enhance compliance, reduce risk, and ensure the secure transportation of hazardous shipments

14:30 – 15:00

CO2 Connect

Learn how IATA CO₂ Connect provides accurate, industry-approved CO₂ emissions calculations using real airline data. This session will highlight the tool's benefits for air cargo stakeholders and invite more airlines to contribute data, supporting greater transparency and sustainability in the industry.

- **Pedro de la Fuente**, Senior Manager Sustainability, IATA.

15:00 – 15:30

NETWORKING BREAK

Exhibition Hall, Majestic Ballroom

15:30 – 16:00

IATA Certifications

Discover how IATA's cargo certifications enhance operational efficiency, safety, and market differentiation. This presentation will outline the benefits of accreditation, including access to a global network of trusted partners, streamlined processes, and adherence to industry best practices. Learn how obtaining IATA certification can position your organization for success in the competitive air cargo landscape.

16:00 – 17:00

Women in Air Cargo Panel

This panel explores how diversity in all aspects strengthens the air cargo industry, fostering innovation, resilience, and business success. Industry leaders will discuss the crucial role people play in shaping a more inclusive and dynamic sector, highlighting strategies to embrace diverse perspectives for sustainable growth.

17:00 – 18:00

WOMEN IN AIR CARGO RECEPTION sponsored by
Majestic Ballroom & Foyer



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Thursday, 15 May

MEET & GREET SESSION -

Conference Center South
Royal Ballroom

09:00 – 10:30

Meet & Greet

An exclusive networking opportunity designed to foster meaningful connections between airlines and Freight Forwarders. Participants can pre-schedule meetings to exchange contacts, explore potential partnerships, and discuss business opportunities in a dynamic, fast-paced format. Don't miss this chance to expand your network and build valuable industry relationships.

INNOVATION STAGE -

Conference Center South
Majestic Ballroom

11:00 – 11:30

Cargo Account Settlement System (CASS) – Update.

11:30 – 12:00

Single Use Plastic in Air Cargo – Reducing Environmental Impact

This session will showcase a case study and industry best practices for minimizing single-use plastic in air cargo operations. Learn about successful sustainability initiatives, innovative alternatives, and ongoing efforts to reduce environmental impact while maintaining operational efficiency.

12:00 – 12:30

Cargo Training: Building the Future Workforce

Explore the latest trends and opportunities in cargo training, including industry-led programs designed to develop the next generation of air cargo professionals. This session will highlight Western Michigan University's integration into the CNS Cargo Path, emphasizing the importance of collaboration between academia and industry to attract and train new talent.

12:30 – 13:30

LUNCH BREAK

Exhibition Hall, Majestic Ballroom

13:30 – 14:00

Data Analytics Solutions – Unlocking Insights with CargoIS

Discover how IATA's CargoIS provides comprehensive market intelligence for the air cargo industry. This session will demonstrate the platform's capabilities, including access to data from over 80,000 unique trade lanes, enabling users to analyze market trends, benchmark performance, and make informed business decisions. Learn how CargoIS can enhance your strategic planning and operational efficiency.

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Thursday, 15 May

INNOVATION STAGE -

Conference Center South
Majestic Ballroom

- 14:00 – 14:30** **FIATA Presentation –**
• **Dr. Stephane Graber**, Director General, FIATA
- 14:30 – 15:00** **Ensuring Safe and Efficient Live Animals Transport**
- 15:00 – 15:30** **NETWORKING BREAK**
Exhibition Hall, Majestic Ballroom
- 19:00** **GALA DINNER**
Majestic Ballroom, Foyer & Porte Cochere



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